



Outdoor Asset Manager

Company Description

Terry's Landscape is a rapidly growing, family-owned company located in Katy, Texas. Since 2011, we have provided commercial landscaping clients across Greater Houston with high-quality construction, maintenance, enhancement, and irrigation services. We offer exciting career paths in an enjoyable environment and describe our mindset as "Growing People, Growing Plants." Our mission is to enrich the lives of team members while providing exceptional service to our communities and having fun in the process.

Terry's Landscape offers:

- Outstanding team culture based on positivity, accountability, personal growth, and safety
- Hands-on job training and leadership development
- Excellent opportunities for advancement
- Fun team-building events
- Competitive pay and benefits

Job Description

The Outdoor Asset Manager (OAM) builds relationships with commercial clients and collaborates with internal production and administrative support teams to deliver landscape services in the most professional manner. Commercial clients include HOAs, MUD boards, property managers, and building owners across Greater Houston. The OAM role also involves:

- Promoting the Terry's brand within assigned territory and identifying new business opportunities
- Preparing estimates for commercial landscape maintenance, enhancements, and irrigation projects
- Attending HOA and MUD board meetings to present estimates and provide project updates
- Communicating proactively with clients to address any possible questions or concerns
- Inspecting client properties regularly to ensure compliance with quality standards
- Collaborating with the internal production team to implement necessary improvements
- Identifying and selling additional enhancements to upgrade client properties

Essential Qualifications

- Excellent communication and client management skills, with a passion for relationship-building
- Strong organizational skills, attention to detail, and multi-tasking abilities
- Motivation to achieve a high level of client satisfaction and problem-solving talent
- At least 18 years of age with legal authorization to work in the U.S.
- Valid driver's license and reliable transportation

Desired Qualifications

- Bachelor's degree from an accredited college or university
- At least 5 years of prior experience in the landscape maintenance industry

THE INFORMATION CONTAINED HERE IS NOT INTENDED TO BE A THOROUGH LIST OF ALL RESPONSIBILITIES, DUTIES AND QUALIFICATIONS REQUIRED OF INDIVIDUALS PERFORMING THE JOB. THE QUALIFICATIONS DETAILED IN THIS JOB DESCRIPTION ARE NOT CONSIDERED THE MINIMUM REQUIREMENTS NECESSARY TO PERFORM THE JOB, BUT RATHER AS GUIDELINES. THEY MAY VARY FROM POSITION TO POSITION.